

CONTRACT



WOIO
1717 East 12th Street
Cleveland, OH 44114
(216) 771-1943

And:

Greer, Margolis, & Mitchell #1
1010 Wisconsin Ave.
Suite 800
Washington, DC 20007

Contract / Revision 803397 /		Alt Order # 06259492
<u>Product</u> OBAMA FOR AMERICA		
<u>Contract Dates</u> 09/12/12 - 09/17/12	<u>Estimate #</u> 1536	
<u>Advertiser</u> Obama for America 2012		<u>Original Date / Revision</u> 09/07/12 / 09/07/12
		<u>Billing Cycle</u> EOM/EOC
		Broadcast
<u>Station</u> WOIO		<u>Account Executive</u> Teresa Difuria
		Sales Office Telerep-Philade
<u>Special Handling</u>		
<u>Demographic</u>		
Adults 35+		
<u>IDB#</u>		<u>Advertiser Code</u>
		<u>Product Code</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	<u>Totals</u>	
										Type	Spots
D 1	WOIO	09/11/12	09/17/12	Action News at 430a	430-5a		:30		NM	0	\$0.00
D 2	WOIO	09/11/12	09/17/12	Action News at 5a	5-6a		:30		NM	0	\$0.00
D 3	WOIO	09/11/12	09/17/12	Action News at 6a	6-7a		:30		NM	0	\$0.00
D 4	WOIO	09/11/12	09/17/12	The Early Show	7-9a		:30		NM	0	\$0.00
D 5	WOIO	09/11/12	09/17/12	CBS Evening News	630-7P		:30		NM	0	\$0.00
D 6	WOIO	09/11/12	09/17/12	America Now	9-10a		:30		NM	0	\$0.00
D 7	WOIO	09/11/12	09/17/12	Let's Make A Deal	10-11a		:30		NM	0	\$0.00
D 8	WOIO	09/11/12	09/17/12	Price is Right	11a-12p		:30		NM	0	\$0.00
D 9	WOIO	09/11/12	09/17/12	Action News at Noon	12-1230p		:30		NM	0	\$0.00
D 10	WOIO	09/11/12	09/17/12	CBS Soaps	1230-2p		:30		NM	0	\$0.00
D 11	WOIO	09/11/12	09/17/12	The Talk	2-3p		:30		NM	0	\$0.00
D 12	WOIO	09/11/12	09/17/12	Anderson	3-4p		:30		NM	0	\$0.00
D 13	WOIO	09/11/12	09/17/12	Action News at 4p	4-5p		:30		NM	0	\$0.00
D 14	WOIO	09/11/12	09/17/12	Action News at 5p	5-6p		:30		NM	0	\$0.00
D 15	WOIO	09/11/12	09/17/12	Action News at 6p	6-630p		:30		NM	0	\$0.00
D 16	WOIO	09/11/12	09/14/12	7-730p	7-730p		:30		NM	0	\$0.00
D 17	WOIO	09/11/12	09/14/12	730-8p	730-8p		:30		NM	0	\$0.00
D 18	WOIO	09/11/12	09/17/12	Action News at 11p	11-1135p		:30		NM	0	\$0.00
D 19	WOIO	09/15/12	09/15/12	11p-1205a	11p-1205a		:30		NM	0	\$0.00
D 20	WOIO	09/16/12	09/16/12	11p-1205a	11p-1205a		:30		NM	0	\$0.00
D 21	WOIO	09/11/12	09/17/12	David Letterman	1135p-1238a		:30		NM	0	\$0.00
D 22	WOIO	09/11/12	09/17/12	Craig Ferguson	1235a-138a		:30		NM	0	\$0.00
D 23	WOIO	09/15/12	09/15/12	Sat Early Show	9-11a		:30		NM	0	\$0.00
D 24	WOIO	09/15/12	09/15/12	SA Action News at 7p	7-8p		:30		NM	0	\$0.00
D 25	WOIO	09/15/12	09/15/12	SA Action News at 7p	7-8p		:30		NM	0	\$0.00
D 26	WOIO	09/15/12	09/15/12	King of Queens	1205a-105a		:30		NM	0	\$0.00
D 27	WOIO	09/16/12	09/16/12	CBS Sunday Morning	9-1030a		:30		NM	0	\$0.00

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Contract / Revision	Alt Order #	
803397 /	06259492	
Contract Dates	Product	Estimate #
09/12/12 - 09/17/12	OBAMA FOR AMERICA	1536
Advertiser		
Obama for America 2012		
Original Date / Revision		
09/07/12 / 09/07/12		

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Totals	
										Type	Spots
D 28	WOIO	09/16/12	09/16/12	Face the Nation	1030-11a		:30		NM	0	\$0.00
D 29	WOIO	09/16/12	09/16/12	SU Action News at 630p	630-7p		:30		NM	0	\$0.00
D 30	WOIO	09/16/12	09/16/12	Extra Weekend	1205a-1a		:30		NM	0	\$0.00
D 31	WOIO	09/17/12	09/17/12	Mon Hour 1	8-9p		:30		NM	0	\$0.00
D 32	WOIO	09/17/12	09/17/12	Mon Hour 2	9-10p		:30		NM	0	\$0.00
D 33	WOIO	09/11/12	09/11/12	Tue Hour 1	8-9P		:30		NM	0	\$0.00
D 34	WOIO	09/11/12	09/11/12	Tue Hour 2	9-10P		:30		NM	0	\$0.00
D 35	WOIO	09/11/12	09/11/12	Tue Hour 3	10-11P		:30		NM	0	\$0.00
D 36	WOIO	09/12/12	09/12/12	Wed Hour 3	10-11p		:30		NM	0	\$0.00
D 37	WOIO	09/13/12	09/13/12	Thur Hour 1	8-9P		:30		NM	0	\$0.00
D 38	WOIO	09/14/12	09/14/12	Fri Hour 1	8-9p		:30		NM	0	\$0.00
D 39	WOIO	09/14/12	09/14/12	Fri Hour 3	10-11p		:30		NM	0	\$0.00
D 40	WOIO	09/15/12	09/15/12	Sat Hour 2	9-10p		:30		NM	0	\$0.00
D 41	WOIO	09/15/12	09/15/12	Sat Hour 3	10-11p		:30		NM	0	\$0.00
D 42	WOIO	09/16/12	09/16/12	Sun Hour 1	7-8p		:30		NM	0	\$0.00
D 43	WOIO	09/15/12	09/15/12	NCAA Football Reg Game 1	330-7p		:30		NM	0	\$0.00
D 44	WOIO	09/16/12	09/16/12	NFL Today	12-1p		:30		NM	0	\$0.00
D 45	WOIO	09/16/12	09/16/12	Tailgate 19	11a-12p		:30		NM	0	\$0.00
D 46	WOIO	09/15/12	09/15/12	NCAA Football Reg Game 1	330-7p		:30		NM	0	\$0.00
D 47	WOIO	09/16/12	09/16/12	AFC GAME 2	415p-7p		:30		NM	0	\$0.00
D 48	WOIO	09/16/12	09/16/12	Browns Football	1-415p		:30		NM	0	\$0.00
N 49	WOIO	09/12/12	09/16/12	Action News at 430a	430-5a		:30		NM	6	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		
		Week: 09/10/12	09/16/12	-- W-T-F - S				6	\$40.00		
N 50	WOIO	09/12/12	09/17/12	Action News at 5a	5-6a		:30		NM	4	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		
		Week: 09/10/12	09/16/12	-- W-T-F --				3	\$125.00		
		Week: 09/17/12	09/23/12	M- -----				1	\$125.00		
N 51	WOIO	09/12/12	09/17/12	Action News at 6a	6-7a		:30		NM	4	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		
		Week: 09/10/12	09/16/12	-- W-T-F --				3	\$125.00		
		Week: 09/17/12	09/23/12	M- -----				1	\$125.00		
N 52	WOIO	09/12/12	09/17/12	The Early Show	7-9a		:30		NM	4	\$460.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		
		Week: 09/10/12	09/16/12	-- W-T-F --				3	\$115.00		
		Week: 09/17/12	09/23/12	M- -----				1	\$115.00		
N 53	WOIO	09/12/12	09/17/12	CBS Evening News	630-7P		:30		NM	4	\$2,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		
		Week: 09/10/12	09/16/12	-- W-T-F --				3	\$650.00		
		Week: 09/17/12	09/23/12	M- -----				1	\$650.00		
N 54	WOIO	09/12/12	09/17/12	America Now	9-10a		:30		NM	4	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		
		Week: 09/10/12	09/16/12	-- W-T-F --				3	\$75.00		
		Week: 09/17/12	09/23/12	M- -----				1	\$75.00		
N 55	WOIO	09/12/12	09/17/12	Let's Make A Deal	10-11a		:30		NM	4	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		
		Week: 09/10/12	09/16/12	-- W-T-F --				3	\$500.00		
		Week: 09/17/12	09/23/12	M- -----				1	\$500.00		

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09/12/12 - 09/17/12	OBAMA FOR AMERICA
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Obama for America 2012	1536
Advertiser	Original Date / Revision
Obama for America 2012	09/07/12 / 09/07/12

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										Type	Spots
		Start Date	End Date	Weekdays				Spots/Week	Rate		Amount
Week:		09/10/12	09/16/12	--WTF--				3	\$500.00		
Week:		09/17/12	09/23/12	M-----				1	\$500.00		
N	56	WOIO	09/12/12	09/17/12	Price is Right		11a-12p		:30		NM
		Start Date	End Date	Weekdays				Spots/Week	Rate		
Week:		09/10/12	09/16/12	--WTF--				3	\$525.00		
Week:		09/17/12	09/23/12	M-----				1	\$525.00		
N	57	WOIO	09/12/12	09/17/12	Action News at Noon		12-1230p		:30		NM
		Start Date	End Date	Weekdays				Spots/Week	Rate		
Week:		09/10/12	09/16/12	--WTF--				3	\$475.00		
Week:		09/17/12	09/23/12	M-----				1	\$475.00		
N	58	WOIO	09/12/12	09/17/12	CBS Soaps		1230-2p		:30		NM
		Start Date	End Date	Weekdays				Spots/Week	Rate		
Week:		09/10/12	09/16/12	--WTF--				3	\$600.00		
Week:		09/17/12	09/23/12	M-----				1	\$600.00		
N	59	WOIO	09/12/12	09/17/12	The Talk		2-3p		:30		NM
		Start Date	End Date	Weekdays				Spots/Week	Rate		
Week:		09/10/12	09/16/12	--WTF--				3	\$350.00		
Week:		09/17/12	09/23/12	M-----				1	\$350.00		
N	60	WOIO	09/12/12	09/17/12	Anderson		3-4p		:30		NM
		Start Date	End Date	Weekdays				Spots/Week	Rate		
Week:		09/10/12	09/16/12	--WTF--				3	\$100.00		
Week:		09/17/12	09/23/12	M-----				1	\$100.00		
N	61	WOIO	09/12/12	09/17/12	Action News at 4p		4-5p		:30		NM
		Start Date	End Date	Weekdays				Spots/Week	Rate		
Week:		09/10/12	09/16/12	--WTF--				3	\$450.00		
Week:		09/17/12	09/23/12	M-----				1	\$450.00		
N	62	WOIO	09/12/12	09/17/12	Action News at 5p		5-6p		:30		NM
		Start Date	End Date	Weekdays				Spots/Week	Rate		
Week:		09/10/12	09/16/12	--WTF--				3	\$500.00		
Week:		09/17/12	09/23/12	M-----				1	\$500.00		
N	63	WOIO	09/12/12	09/17/12	Action News at 6p		6-630p		:30		NM
		Start Date	End Date	Weekdays				Spots/Week	Rate		
Week:		09/10/12	09/16/12	--WTF--				3	\$700.00		
Week:		09/17/12	09/23/12	M-----				1	\$700.00		
N	64	WOIO	09/12/12	09/14/12	7-730p		7-730p		:30		NM
		Start Date	End Date	Weekdays				Spots/Week	Rate		
Week:		09/10/12	09/16/12	--WTF--				3	\$500.00		
N	65	WOIO	09/12/12	09/14/12	730-8p		730-8p		:30		NM
		Start Date	End Date	Weekdays				Spots/Week	Rate		
Week:		09/10/12	09/16/12	--WTF--				3	\$500.00		
N	66	WOIO	09/12/12	09/17/12	Action News at 11p		11-1135p		:30		NM
		Start Date	End Date	Weekdays				Spots/Week	Rate		
Week:		09/10/12	09/16/12	--WTF--				3	\$1,000.00		
Week:		09/17/12	09/23/12	M-----				1	\$1,000.00		
N	67	WOIO	09/15/12	09/15/12	11p-1205a		11p-1205a		:30		NM
		Start Date	End Date	Weekdays				Spots/Week	Rate		
Week:		09/10/12	09/16/12	-----1				1	\$750.00		
N	68	WOIO	09/16/12	09/16/12	11p-1205a		11p-1205a		:30		NM
		Start Date	End Date	Weekdays				Spots/Week	Rate		
										1	\$775.00

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										Type	Spots
		Start Date	End Date	Weekdays				Spots/Week	Rate		Amount
Week:		09/10/12	09/16/12	-----1				1	\$775.00		
N 69	WOIO	09/12/12	09/17/12	David Letterman	1135p-1238a		:30			NM	4 \$1,400.00
Week:		09/10/12	09/16/12	Weekdays				Spots/Week	Rate		
Week:		09/10/12	09/16/12	--WTF--				3	\$350.00		
Week:		09/17/12	09/23/12	M-----				1	\$350.00		
N 70	WOIO	09/12/12	09/17/12	Craig Ferguson	1235a-138a		:30			NM	4 \$300.00
Week:		09/10/12	09/16/12	Weekdays				Spots/Week	Rate		
Week:		09/10/12	09/16/12	--WTF--				3	\$75.00		
Week:		09/17/12	09/23/12	M-----				1	\$75.00		
N 71	WOIO	09/15/12	09/15/12	Sat Early Show	9-11a		:30			NM	2 \$200.00
Week:		09/10/12	09/16/12	Weekdays				Spots/Week	Rate		
Week:		09/10/12	09/16/12	-----2-				2	\$100.00		
N 72	WOIO	09/15/12	09/15/12	SA Action News at 7p	7-8p		:30			NM	1 \$250.00
Week:		09/10/12	09/16/12	Weekdays				Spots/Week	Rate		
Week:		09/10/12	09/16/12	-----1-				1	\$250.00		
N 73	WOIO	09/15/12	09/15/12	SA Action News at 7p	7-8p		:30			NM	2 \$500.00
Week:		09/10/12	09/16/12	Weekdays				Spots/Week	Rate		
Week:		09/10/12	09/16/12	-----2-				2	\$250.00		
N 74	WOIO	09/15/12	09/15/12	King of Queens	1205a-105a		:30			NM	1 \$75.00
Week:		09/10/12	09/16/12	Weekdays				Spots/Week	Rate		
Week:		09/10/12	09/16/12	-----1-				1	\$75.00		
N 75	WOIO	09/16/12	09/16/12	CBS Sunday Morning	9-1030a		:30			NM	1 \$450.00
Week:		09/10/12	09/16/12	Weekdays				Spots/Week	Rate		
Week:		09/10/12	09/16/12	-----1				1	\$450.00		
N 76	WOIO	09/16/12	09/16/12	Face the Nation	1030-11a		:30			NM	1 \$450.00
Week:		09/10/12	09/16/12	Weekdays				Spots/Week	Rate		
Week:		09/10/12	09/16/12	-----1				1	\$450.00		
N 77	WOIO	09/16/12	09/16/12	SU Action News at 630p	630-7p		:30			NM	1 \$500.00
Week:		09/10/12	09/16/12	Weekdays				Spots/Week	Rate		
Week:		09/10/12	09/16/12	-----1				1	\$500.00		
N 78	WOIO	09/16/12	09/16/12	1205a-1a	1205a-1a		:30			NM	1 \$130.00
Week:		09/10/12	09/16/12	Weekdays				Spots/Week	Rate		
Week:		09/10/12	09/16/12	-----1				1	\$130.00		
N 79	WOIO	09/17/12	09/17/12	Mon Hour 1	8-9p		:30			NM	1 \$1,300.00
Week:		09/17/12	09/23/12	Weekdays				Spots/Week	Rate		
Week:		09/17/12	09/23/12	1-----				1	\$1,300.00		
N 80	WOIO	09/17/12	09/17/12	Mon Hour 2	9-10p		:30			NM	1 \$1,750.00
Week:		09/17/12	09/23/12	Weekdays				Spots/Week	Rate		
Week:		09/17/12	09/23/12	1-----				1	\$1,750.00		
N 81	WOIO	09/12/12	09/12/12	Wed Hour 3	10-11p		:30			NM	1 \$2,500.00
Week:		09/10/12	09/16/12	Weekdays				Spots/Week	Rate		
Week:		09/10/12	09/16/12	--1----				1	\$2,500.00		
N 82	WOIO	09/13/12	09/13/12	Thur Hour 1	8-9P		:30			NM	1 \$1,400.00
Week:		09/10/12	09/16/12	Weekdays				Spots/Week	Rate		
Week:		09/10/12	09/16/12	---1---				1	\$1,400.00		
N 83	WOIO	09/14/12	09/14/12	Fri Hour 1	8-9p		:30			NM	1 \$800.00
Week:		09/10/12	09/16/12	Weekdays				Spots/Week	Rate		
Week:		09/10/12	09/16/12	---1--				1	\$800.00		
N 84	WOIO	09/14/12	09/14/12	Fri Hour 3	10-11p		:30			NM	1 \$900.00

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										Type	Spots
		Start Date	End Date	Weekdays				Spots/Week	Rate		Amount
		Week: 09/10/12	09/16/12	-----1--				1	\$900.00		
N 85	WOIO	09/15/12	09/15/12	Sat Hour 2			:30			NM	1 \$750.00
		Start Date	End Date	Weekdays				Spots/Week	Rate		
		Week: 09/10/12	09/16/12	-----1-				1	\$750.00		
N 86	WOIO	09/15/12	09/15/12	Sat Hour 3			:30			NM	1 \$800.00
		Start Date	End Date	Weekdays				Spots/Week	Rate		
		Week: 09/10/12	09/16/12	-----1-				1	\$800.00		
N 87	WOIO	09/16/12	09/16/12	Sun Hour 1			:30			NM	1 \$3,500.00
		Start Date	End Date	Weekdays				Spots/Week	Rate		
		Week: 09/10/12	09/16/12	-----1				1	\$3,500.00		
N 88	WOIO	09/16/12	09/16/12	NFL Today			:30			NM	1 \$1,200.00
		Start Date	End Date	Weekdays				Spots/Week	Rate		
		Week: 09/10/12	09/16/12	-----1				1	\$1,200.00		
N 89	WOIO	09/16/12	09/16/12	Tailgate 19			:30			NM	1 \$250.00
		Start Date	End Date	Weekdays				Spots/Week	Rate		
		Week: 09/10/12	09/16/12	-----1				1	\$250.00		
N 90	WOIO	09/15/12	09/15/12	330p-7p			:30			NM	2 \$800.00
		Start Date	End Date	Weekdays				Spots/Week	Rate		
		Week: 09/10/12	09/16/12	-----2-				2	\$400.00		
N 91	WOIO	09/16/12	09/16/12	AFC GAME 2			:30			NM	2 \$3,500.00
		Start Date	End Date	Weekdays				Spots/Week	Rate		
		Week: 09/10/12	09/16/12	-----2				2	\$1,750.00		
N 92	WOIO	09/16/12	09/16/12	Browns Football			:30			NM	1 \$15,000.00
		Start Date	End Date	Weekdays				Spots/Week	Rate		
		Week: 09/10/12	09/16/12	-----1				1	\$15,000.00		
N 93	WOIO	09/15/12	09/15/12	330p-7p			:30			NM	1 \$400.00
		Start Date	End Date	Weekdays				Spots/Week	Rate		
		Week: 09/10/12	09/16/12	-----1-				1	\$400.00		

Totals

109 \$69,030.00

Time Period	# of Spots	Gross Amount	Net Amount
08/27/12 - 09/17/12	109	\$69,030.00	\$58,675.50
Totals	109	\$69,030.00	\$58,675.50

Signature: _____ **Date:** _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.